

Sales Manager – Northern Ireland

Role and Responsibilities:

- **Responsibility for development of company sales strategy on an ongoing basis**
- **Responsibility for making day to day sales to customers**
- **Responsible for continued Business Development with new customers**
- **Direct interface with broad range of customers from Utilities to wind farmers**
- **Tender Process Management**
- **Development of new markets & expanded product range**

Skills & Qualifications:

- **Ideally 5+ years experience in marketing, sales & CRM**
- **Proven track record on closing sales of technical products essential**
- **Strong organisational & management Skills essential**
- **Strong IT skills essential**
- **Familiarity with Wind & Renewable Energy a distinct advantage**
- **Staff Management skills an advantage**
- **Be self motivated, enthusiastic, positive & have an innovative approach to problem solving**

Apply by email to jobs@optinergy.eu including your CV & a summary explaining why you feel you are suitable for the above position